**HOSPI-TEL MANUFACTURING COMPANY**

**Shower curtain and cubicle curtain manufacturer now closed down in NJ, USA** [www.hospitel.com](http://www.hospitel.com) CONTACT David Freedland for more information and pricing.

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**Purchasing Opportunity : Detailed Information about equipment and inventory available for quick sale.**

Hospi-tel Mfg. Co. was located in East Orange, New Jersey for close to 40 years, producing standard and custom shower curtains and cubicle curtains for the commercial market. We helped establish our reputation with our trademark feature of Safe-T-Top™ construction, making our curtains the strongest available on the market.

As time and circumstances changed, our business began to import many products always maintaining our highest level of quality. We introduced a line of curtains that do not require separate hooks, called PreHooked™, that have been strongly received in the marketplace again, due to our high quality standards. Our inventory includes both PreHooked™ and

Safe-T-Top™ shower curtains as well as mattress protectors and yardage including heavier weight flame retardant polyesters that pass NFPA-701, the stringent flame retardant legal requirement that all hanging fabrics in healthcare facilities must meet.

**Company Information**:

Manufacturing company produced sewn shower curtains and cubicle (privacy) curtains and distributed related products:

Hooks, rods, track, carriers and accessory parts

Mattress protectors

Company primarily sold to distributors who in turn sold to retail stores, other distributors and end users in the following markets:

Hospitality: Hotels, Motels, Inns, Cruise Lines, etc.

Healthcare: Hospitals, Nursing Homes, Assisted Living facilities, Outpatient clinics,

Doctors’ offices, etc.

Other: University, College, Residential school, YMCA, Health clubs, Gyms, and

Corporate facilities

Retail mail order catalogs

Retail stores

**Equipment information**:

**Sewing and grommet machines** are all industrial type machines between 2 and 20 years old. All have been professionally maintained are in excellent working condition. Name brand machines include Singer, Kansai, Juki, Merrow, Reece, Rosenthal, Brother, Jopevi, Siska and others.

All machines can be set to accommodate a wide variety of materials from sheers to leathers and can be used for sewing many different product lines including:

Shower curtains

Cubicle curtains

Bedspreads and bed throws including bed scarves

Window covering: draperies, curtains, toppers

Table cloths

Napkins

Bed Sheets and linens

Tenting

**Automated cutter/ table stacker**: requires 1 operator who can put up a roll of material (up to 72” wide), set the length of the cut and the machine will cut and stack the material on a table. Cut time interval is about 5-10 seconds dependent on the length. (Picture on separate sheet)

**Auto topper**: Requires 1 operator to put up a roll of vinyl material (up to 72”).

The auto topper will:

pull the material,

sew top hem with mesh reinforcing insert (well known in the industry as

Safe-T-Top™) for strongest top hem available,

cut to any desired length to easily make standard and custom sized curtains

like those required for colleges, healthcare and health clubs and YMCA’s.

then stack curtains over carrier.

Auto topper can produce approximately 200 curtains per hour.

(Machine will automatically pull, sew, cut and stack material.) (Picture on separate sheet)

**Grommet machines** are fully automatic foot pedal operated by single operator. Press on the foot pedal initiates insertion of two piece grommet/washer into hem and punches the hole in center. Machine is only limited by operator speed. Our operators could produce about 250 curtains per hour.

**Sewing machines** are single operator electric -- most with automatic pullers installed.

These machines are currently set to handle a wide range of vinyl materials and fabrics from durable water repellent finishes nylon to flame retardant polyesters used for bedspreads and privacy curtains.

All equipment can be easily disassembled and reassembled for easy transport.

The factory had capacity to produce 25,000 shower curtains per week and 1,500 cubicle curtains per week with a production staff of approximately 70 people including shipping, receiving, packing, picking, folding, pressing, floor help and supervisors.

**INVENTORY** includes bed beg killing mattress protectors. Truly unique, these are designed to prevent an infestation before it ever occurs. Very important for hotels, public housing and individual home protection. EPA registered and FDA class 1 medical device for asthma treatment. Produced in Great Britain. They were originally designed to kill dust mites which is a major cause of asthma. When bed bugs became an issue again, it was established that they also disabled bedbugs from laying eggs, prevented them from biting, and killed them, preventing infestations and protecting the person in bed.

Inventory includes NFPA 701 FR polyester yardage that can be used for cubicle curtains, bedspreads, tablecloths, napkins, draperies, curtains.

I**nventory** includes PreHooked™ shower curtains which have a unique and patented construction. They have been specially designed to offer unique advantages to other shower curtains available.

PreHooked™ Shower Curtains hook design allows them to slide easier on the rod than other styles, so they won’t get hung up or not fully close. This reduces the amount of water that gets on the floor, reducing the amount of wet towels on the floor, the chance for slipping and the cleanup time after showers.

The hooks are more durable without slits and hold up better in laundering.

PreHooked™ Shower Curtains have been specially designed to curve back in, again to keep the water in the tub and for better durability with no slit on curtain needed.

PreHooked™ Shower Curtains are durably water repellent, made of polyester or nylon with a **smooth finish** to allow soapy water to runoff reducing the buildup and chance for mildew. Competitors have been known to “brush” the fabric to make it feel heavier. This extra texture in the material is also known to trap soapy water runoff and create mildew problems.

PreHooked™ curtains have been commercial laundry tested. The smoother finish results in less mildew reported and cleaner curtains with a longer life.

PreHooked™ Duet, the Snap Liners and Allure are made from heavyweight 300 denier polyester. Other styles are made from lighter weight 150 denier polyester. The heavier material has longer life and better drapeability. Duet has a voile window outer curtain with attached snap liner included. Allure has a voile window on a single curtain that requires no additional liner.